

### **Transform Your Health**

Welcome to the doTERRA® difference, where changing lives is the norm, and supporting your healthy lifestyle is our top priority. Use this guide to discover the powerful benefits of essential oils and create a wellness plan that sticks.



### Live a Wellness Lifestyle

The doTERRA® Wellness Lifestyle Pyramid illustrates the partnership between lifestyle and wellness. When lifestyle is the focus, wellness is naturally achieved and maintained. As you use these powerful products and live healthy daily habits, you'll experience new levels of wholeness.

Envision a life where finding solutions is simple. With an essential oil reference guide and a box of doTERRA® CPTG® essential oils at your fingertips, you'll be prepared to address 80% of your wellness priorities. For those times when you need additional support, partner with practitioners who empower you in finding the best proven natural solutions.



### **ADD TO WATER**

Add these essential oils to still or sparkling water for a delicious flavor and zero calories:

- · Lime 15 ml
- · Lemon 5 ml
- · Grapefruit 15 ml and Cinnamon 5 ml
- · Wild Orange 15 ml, Lime 15 ml, and Grapefruit 15 ml

Add 1-2 drops Peppermint 5 ml, Ginger 15 ml, or dōTERRA On Guard® 5ml to hot water for a soothing tea.

See individual labels for ingredients, cautions, and instruction for use

and Lime 15 ml.

with some of our key food essential oils

such as Cinnamon 5 ml, Lavender 5ml

### **Nutrition & Digestion**

Give your body what it needs to thrive. It all starts with optimal daily nutrition and digestive support. Try some of our essential oils when cooking and you will experience a boost of flavors as well as other benefits. **DAILY WELLNESS HABITS** Eat whole, fresh foods. · Decrease consumption of sugar, caffeine, dairy, and processed foods.

### LAVENDER-BLUEBERRY **MILKSHAKE INGREDIENTS** 1 cup vanilla coconut milk ice cream ½ banana ½ cup blueberries ½ teaspoon raw honey 2 cups full fat coconut milk Sprinkle of cinnamon 4-6 drops Lavender or Lemon essential oil **INSTRUCTIONS** Using a blender, blend all ingredients together until smooth. Serve in tall glasses. Tip: Freeze fruit for a thicker milk, combine 1 cup water with 1 cup OATMEAL Add Cinnamon, doTERRA On Guard®, or Wild Orange to your oatmeal. **PRODUCE WASH** Wash off pesticides, and wax residues by filling the sink with cold water, ½ cup of white vinegar, and 6 drops of Lemon essential oil. Soak the fruits and vegetables, and **TURMERIC TEA INGREDIENTS** 1 cup coconut milk 1 cup water 1 tablespoon honey 1 tablespoon butter (or ghee) 1-2 drops Turmeric essential oil Turmeric spice for garnish **INSTRUCTIONS** Heat coconut milk and water in a saucepan on low for three to four minutes. Add butter, honey, and Turmeric essential oil and stir until butter melts and ingredients combine. Pour into mugs and add a pinch of turmeric powder as an optional garnish. Serve hot. Tip: You can also add a drop of Ginger essential oil for a heartier flavor.

### **Nutrition**



### Cinnamon 5 ml

This essential oil will enhance the flavor in your recipes by adding a touch of spice.



### Lime 15 ml

This essential oil will add a tart flavor with a slight hint of sweetness to your favorite beverages.



### Grapefruit 15 ml

This essential oil brings a slightly bitter and tangy flavor to your recipes.

### **Digestion**



### DigestZen™ 5 ml

This blend will naturally aid and support the body in the digestion of food.



### Lavender 5 ml

This essential oil provides calming and relaxing benefits when taken internally.

See individual labels for ingredients, cautions, and instruction for use.



# Deep Blue

### dōTERRA Deep Blue® Rub

Movement

Provides a soothing effect to the back, shoulders, neck, knees, feet, and other areas as desired.

Apply before and after exercise for a cooling sensation.



### Peppermint 15 ml

An essential oil that can help when feeling fatigued or low energy.

Combine with Fractionated Coconut Oil and massage into neck and shoulders to relieve feelings of tension or tightness.



### Lemongrass 15 ml

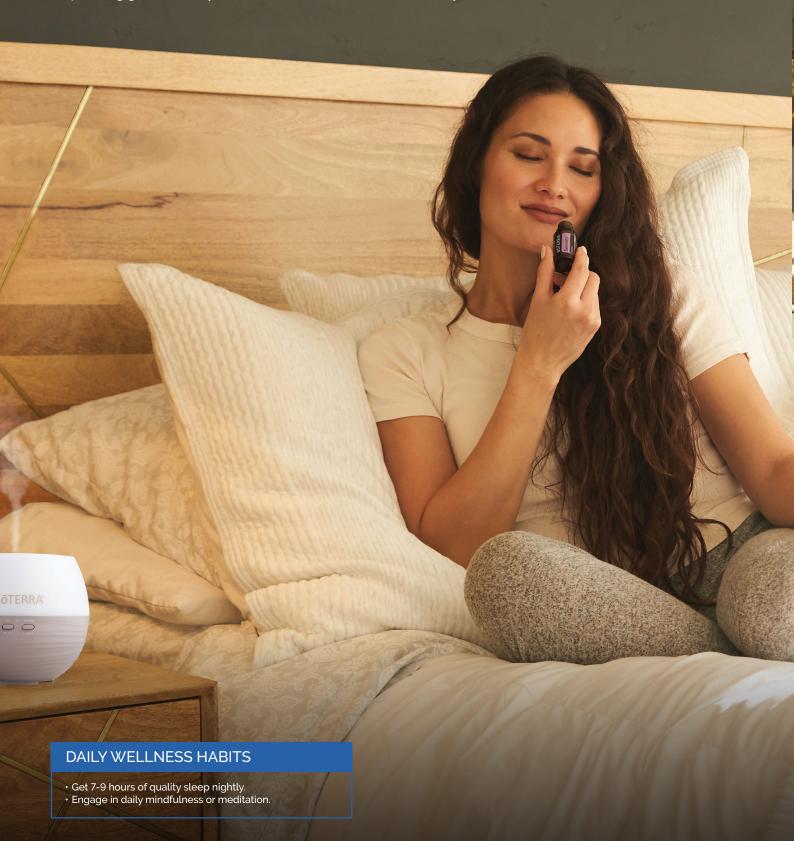
An essential oil that can revitalize your body by stimulating your senses.

Combine a few drops of Lemongrass essential oil with Fractionated Coconut oil for a massage after a hard workout.



## Rest & Manage Stress

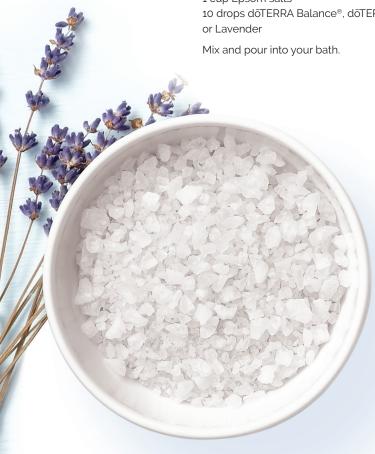
Essential oils provide dynamic support for getting consistent quality sleep and managing stress. Create an environment where your sleep gives your body the opportunity to repair and renew. Choose solutions to keep feeling great and stay centered no matter what life throws at you.





### **RELAXING BATH SALTS**

1 cup Epsom salts 10 drops dōTERRA Balance®, dōTERRA Serenity®, or Lavender



### **Prioritize Rest**



dōTERRA Serenity® and Lavender Place 1-2 drops on your pillow for peaceful dreams.



### Cedarwood

Diffuse 1-3 drops and enjoy its relaxing and grounding aroma.

### **Manage Stress**



### Citrus Bliss®

Put a drop in your palm and inhale for a quick pick-me-up. Diffuse for an uplifting environment.



### dōTERRA Balance®

Apply to bottoms of feet to start your day. Diffuse to create a calming, grounding space during demanding or difficult times.





dōTERRA Adaptiv® Calming Blend is the answer during life's most demanding moments. Diffuse or roll on to create a calming atmosphere.

See individual labels for ingredients, cautions, and instruction for use.



You don't have to settle for questionable ingredients in your self-care routine. Avoid adding to your body's toxic load. Instead, choose safe and natural products that provide a cleaner lifestyle. Replace more synthetic personal care products with doTERRA® naturally formulated essential oil-based options.





### **DAILY WELLNESS HABITS**

- Eliminate chemical-based self-care products.
- Use safe and natural products in your self-care routine.





### **Essential Skin Care**

Designed to meet all your skincare needs. Use twice daily to help keep the skin's natural radiance and vibrant look.



### Yarrow | Pom and doTERRA Immortelle®

These powerful yet gentle products are a must have in your beauty routine. Use daily for a radiant glow.



### dōTERRA®

### Hair Care

Use essential oil-infused, premium hair products: Protecting Shampoo, Daily Conditioner, and Leave-In Conditioner.



### **Oral Care**

Use döTERRA On Guard® Toothpaste morning and night to naturally brighten your smile.



### **Body Care**

Hydrate your body with the Spa Hand and Body Lotion which is free of harsh ingredients.

See individual labels for ingredients, cautions, and instruction for use.

### **Informed Self-Care**

Make it a habit to use doTERRA® natural solutions as your first line of defense. When life's challenges arise, use a trusted essential oil reference book to search the possibilities of solutions at your fingertips.

### Oils on the Go



### 8-VIAL KEYCHAIN

Pack your eight most frequently used essential oils and be ready for anything!

### KEYCHAIN FAVORITES

Lavender döTERRA On Guard®

DigestZen™ Frankincense

Peppermint döTERRA Deep Blue®

döTERRA Breathe® Tea Tree

### **DAILY WELLNESS HABITS**

- · Turn to natural solutions as your first line of defense
- · Refer to an essential oil reference book for possibilities.





### dōTERRA Correct-X®

Use this natural ointment for soothing the skin as needed.



#### .avender

This is a great option to add to your skincare products during your morning/night routine. This essential provides soothing properties to the mind and body.



### Peppermint

Apply for a cooling sensation or to awaken your senses when tired. Dilute as needed.



### Tea Tree

Combine one to two drops with your facial cleanser for added cleansing properties, or apply to skin after shaving.



### dōTERRA ClaryCalm®

The calming aroma of ClaryCalm® can both soothe and balance heightened emotions when applied topically.

Roll this blend on lower abdomen and use with a heating pad when needed.

See individual labels for ingredients, cautions, and instruction for use.



### Loyalty Rewards Program

### **Earn Free Products of Your Choice**

The doTERRA Loyalty Rewards Program (LRP) provides free product credits for monthly purchases ordered on the program. As a participant in the Loyalty Rewards Program, you will immediately begin to earn product credits that can be redeemed for doTERRA® products. The longer you participate, the more credits you can earn—up to 30% of your total monthly Loyalty Rewards purchases!

### **Loyalty Rewards Program FAQs**

How do I get free products?

### EARN FREE PRODUCT POINTS IN ADDITION TO YOUR 25% DISCOUNT

LRP BENEFITS: PERCENTAGE BACK IN PRODUCT POINTS FOR FREE PRODUCTS

10%	15%	20%	25%	30%
Months 1–3	Months 4–6	Months 7–9	Months 10–12	Months 13+

TOTAL SAVINGS WITH YOUR WHOLESALE PRICE OF 25% AND INCLUDING LRP POINTS:

35% 40% 45% 50% 55%

### How do I get 30% back in free product points?

Your Loyalty Rewards percentage grows over time and begins the first month you place a qualifying 50 PV or more loyalty order. You'll increase by 5% every three months when your orders are over 50 PV until you reach the maximum of 30%.

### How do I maximize doTERRA specials?

Place a loyalty order of at least 125 PV (Personal Volume) between the 1st and the 15th of the month. This sets you up to receive the Product of the Month for free and take advantage of promotions. Pay attention to the PV versus price, as many specials are PV-related and start on the first of the month.

### How do I create a new loyalty order?

Log into www.doterra.com/IN/en\_IN Click "Create New LRP Order", add items to your cart, complete shipping and payment details to process your order.

PRODUCT VALUE (PV) MUST EXCEED	1	50	100	125
Maintain LRP points previously earned	•	•	•	•
Earn LRP product points (to use for free products) and increase percentage from 10% to 30%		•	•	•
Qualify to earn commissions			•	•
Receive the free Product of the Month (orders placed between the 1st-15th)				•

'PV (Personal Volume): This is a numeric value assigned to each product. It's used as the qualifier for commissions, rank, and promotions. Products purchased with points have no PV.

### When can I use my product points?

Redeem your product points anytime within a year from when you earn them.

### How do I redeem my LRP points?

In your virtual shopping cart, select "Use Points" on the products you'd like to redeem with your LRP points. New points are added the 15th of the following month after each order placement.

#### Can I have more than one loyalty order?

Yes. Once you are opted in to India's Loyalty Rewards Program, any order you place in the Virtual Office will be counted as a loyalty order. Qualifications to earn points and promotions will often require a certain PV amount on a single order, but Wellness Advocates are welcome to place multiple orders each month as needed.

### How do I opt out of the Loyalty Rewards Program?

You can opt out of this program anytime via phone, or email to india@doterra.com. doTERRA India Customer Service can assist you with redeeming any free product points you've accumulated prior to cancellation so points aren't lost. If you opt out of the Loyalty Rewards Program, you'll start back at 10% rewards when you resume consistent loyalty order purchasing.

### What if I want to return products?

doTERRA refunds 100% of anything unopened within 30 days of purchase and 90% of the purchase price if opened or used. Please refer to our Returns Policy, www.doterra.com/IN/en\_IN/policy-manual-product-return-policy

TOTAL PV

# Welhess Consult Essential oil reference book/app:

1	Write down your well	ness priorities	and find	solutions.
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2 drops Frankincense 15 ml essential oil on bottoms of feet		bottoms of feet  2 drops doTERRA Balance® on ne of feet  Apply doTERRA Deep Blue® when	eck or bottoms re needed
port your goals?	with more natural, high	-quality dōTERRA® products?	household ite
• oduct(s) you need to yo	ur LRP orders (recomm	nended to run before the 15 <sup>th</sup> ).	
MONTH 2 LRP	Date: /	MONTH 3 LRP Date:	/
	□ 1-3 drops Lemon 5 ml es of water □ Diffuse 4-5 drops dōTER □ Apply dōTERRA Deep Blu  port your goals? es)  • oduct(s) you need to yo	Diffuse 4-5 drops doTERRA On Guard® 15 ml Apply doTERRA Deep Blue® Rub after workout  Port your goals? es)  How can you redirect y with more natural, high (e.g. skin, hair, laundry, cleaning) educt(s) you need to your LRP orders (recommended)	□ 1–3 drops Lemon 5 ml essential oil in glass of water □ Diffuse 4–5 drops dōTERRA On Guard® 15 ml □ Apply dōTERRA Deep Blue® Rub after workout □ Diffuse 3–5 drops dōTERRA Deep Blue® wher □ Diffuse 3–5 drops Lavender 15 ml □ Apply dōTERRA Deep Blue® wher □ Diffuse 3–5 drops Lavender 15 ml □ Dif

TOTAL PV

16

TOTAL PV



### **Essential Tips**

### **Effectiveness**



Use many available essential oil reference resources to find solutions to your daily wellness guestions.



Different essential oils work for different people. When you're not getting the desired results, try different oils or application methods.



Massage to increase benefits and promote rapid absorption.



Try different application methods: apply to the bottoms of the feet, spine, or navel.



Use oils topically with Fractionated Coconut Oil to enjoy greater sustained absorption.

### Safety



Avoid contact with the eyes, inside of the nose, and ears.



Dilute with Fractionated Coconut
Oil for sensitive skin and
sustained absorption. Refer to
döTERRA sensitivity guidelines.
For convenience, the döTERRA
Touch® line has prediluted oils.



Avoid sun exposure for at least 12 hours after applying Lemon, Wild Orange, Bergamot, Lime, Grapefruit, or other citrus oils topically.



Read labels and follow recommendations.

### **Best Practices**



Keep your products at their best by avoiding exposure to extreme temperatures or direct sunlight.



Use glass containers with your essential oils, as they can break down some plastics over time.



dōTERRA® essential oils are potent.Use smaller amounts more frequently for best results.

### **Learn More**

	Password
	Log in at www.doterra.com/IN/en_IN
our Key Support	
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Other Support	
Phone	
mail	
Jpcoming Local or Online Classes and Events	
Feam Call/Website/Facebook Group(s)	
reall Cato Websites Facebook Groupss	

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