

dōTERRA®

Welcome to dōTERRA India!

We extend our warmest welcome and hope your experience with us enhances your health and happiness. We are grateful for your desire to help others by sharing the benefits of dōTERRA essential oils.

Every new dōTERRA Wellness Advocate receives this introductory letter for creating their new account. This letter contains important product and business information that will successfully introduce you to dōTERRA. Let's get started!

Step 1 ✓

Set up your dōTERRA back office at <https://beta-doterra.myvoffice.com/index.cfm>

Enter your Wellness Advocate number (dōTERRA ID) and password. A member services agent can provide you with your Wellness Advocate number (dōTERRA ID). You will also receive an email to set up your password. You must set up your password within one hour of receiving the email. If you are not able to set up your password within that time, you may request a new password link via the "Forgot Password" or by calling Member Services to obtain a temporary password.

Once your back office is all set up then you will be able to:

- Shop for dōTERRA products at wholesale prices
- Access data, reports, and communication tools to help you more effectively share dōTERRA products
- Choose a business name for your personal website to sell products

Step 2 ✓

Visit https://www.doterra.com/IN/en_IN to learn more about products, how to earn free products with loyalty reward points, and more!

- Why dōTERRA • My dōTERRA Office Setup • Be Product Savvy
- How to Earn • Discover Loyalty Rewards

Step 3 ✓

Contact the person who sponsored you and discuss the many ways dōTERRA products can be used.

The person who sponsored you can share ideas on how to use essential oils topically, aromatically, or internally. They can tell you about their favorite products and how you might share products with others.

Step 4 ✓

Tell a friend! Once you experience the many ways that dōTERRA products can work, spread the word! Conversations matter. By simply telling a friend about dōTERRA, you can help them feel healthier, ease the occasional aches and pains, and provide a new business opportunity. dōTERRA products work! People all around the world are talking about using them to improve their lives, and you can too!

For information and resources not included in the Wellness Advocate Introductory Form, or not easily accessed online or through the social media links provided, contact us at india@doterra.com or call 000 8000 503246. We welcome you to our dōTERRA family and look forward to serving you for many years!

Your Wellness Advocate account includes the following items:

- The opportunity to purchase dōTERRA products at wholesale prices.
- The opportunity to resell product up to the maximum retail price (MRP) printed on our label and participate in our compensation plan by sponsoring other Wellness Advocates.
- Your personalized dōTERRA web site and URL to which you may refer applicants for enrollment as Wellness Advocates.
- Your customized online virtual office where you may place orders, access management tools, and download company materials and resources (<https://beta-doterra.myvoffice.com/index.cfm>).

Other Helpful Sites

- <http://www.youtube.com/user/dōTERRAcorp> - dōTERRA's YouTube channel.
- https://www.doterra.com/IN/en_IN - A "must-bookmark" site and extremely popular "all-in-one-place" reference.
- <https://media.doterra.com/in/en/brochures/orientation-program.pdf> - A helpful orientation for new dōTERRA India Wellness Advocates.
- <https://www.instagram.com/doterraindia/> - dōTERRA India Instagram page
- <https://www.facebook.com/doterraindiaofficial> - dōTERRA India Facebook Page
- <https://media.doterra.com/in/en/brochures/policy-manual.pdf> - dōTERRA India Policy Manual
- <https://media.doterra.com/in/en/flyers/lrp.pdf> - Know the benefits of LRP, how to gain points or free products, etc
- https://www.doterra.com/IN/en_IN/co-impact-sourcing - Learn more about Cō-Impact Sourcing